

Dear Friend: --

We wrote you a letter a while ago offering you a splendid chance to make some spending money, without risking a cent. We have not yet heard from you. Perhaps our letter to you has been lost in the mail, for no bright hustling boy such as you are, would throw such a good offer aside. We made you an unusual offer. We repeat it to you. If you will fill out the enclosed postal card, which is an application for an agency, we will send you a package of BLADES and LEDGERS. These two papers together sell for five cents, and we will allow you to keep two cents out of every nickle for your trouble. You do not pay for unsold copies. We have thousands of boy agents all over the United States and Canada who earn a nice sum each week in this way. Every little while we send a present to our agents, and we hope you will take the agency and start at once. If we do not hear from you soon we will give the agency to another boy in your town who will be glad to get the chance we offer you, but we write you first and we want you to accept and we will send you a complete agent's outfit free, as soon as you send in the enclosed postal card. Hoping to hear from you by return mail, Yours truly, we are.

W.D.Boycelo.

N. B. 2.

